



Multi-Channel Partner Engagement At Your Fingertips

Increase confidence in claims submitted by your channel partners and increase margins by leveraging Connor's white gloved Business Process Outsourcing ("BPO") services focusing on real-time claims validation and end-customer verification. Our Claims Validation BPO services utilizes the ConnorX data-driven platform that automates channel partner engagement, collection of supporting documentation, and downstream assessment of documentation provided by channel partners. Connor's real-time claims monitoring helps provide complete transparency and comfort around claims accuracy and compliance to pricing program requirements.

Automated Partner Engagement

Highly Targeted | Multi-Channel | More Responsive

CONNOR X + White Glove Service



Claims Verification

An effective and efficient claim verification process with a low barrier to respond. Obtain supporting documentation to confirm end-customer and proof of claim (e.g., PO's, shipping docs, invoices, etc.) relating to Special Pricing programs.



Automated Outreach

Perform automated engagement with channel partners to assess partner capabilities and perform risk assessments. Ensure systematic control and education mechanism that will drive consistency across the channel partner ecosystem.

Accelerate Business Outcomes



Actionable insights

Robust dashboards and reports uncover data-driven opportunities to reduce risk and increase recoveries



Data + Machine Learning

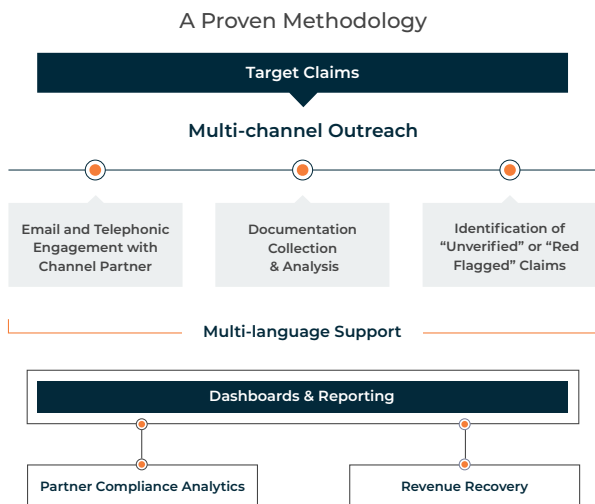
Leverage data science and bleeding edge technologies to collect, validate, and engage with customer data



White Glove Service*

Fully managed by Connor with expert consulting services so you can focus on your core competency

A new approach to managing claims verification and end-user validation



Connor at a Glance

- **Multi-Language Support** – Connor will follow up with partner in local language to drive response rates
- **Automated Engagement** – Simplified outreach and collection of supporting documentation
- **Real-time Analytics** – Uncover insights with powerful analytics across partners and pricing programs
- **Powerfull Reporting** – Custom dashboards and reports showing partner level statistics, performance and identification of "Unverified" claims

White Glove Services Ensure Success

Connor Consulting provides "White Glove" managed services centered around claims verification through collection of supporting documentation leveraging the ConnorX platform. Connor manages the outreach process, reviews supporting documentation provided, performs any follow-up required, and concludes on the validity of claims submitted. For any "Unverified" or "Red Flagged" claims an issues log identifying problematic claims and partners will be presented.



Supercharge Your Channel Program with Data Analytics

Getting started is simple with efficient proof-of-concepts that are not resource intensive.

Contact us today!