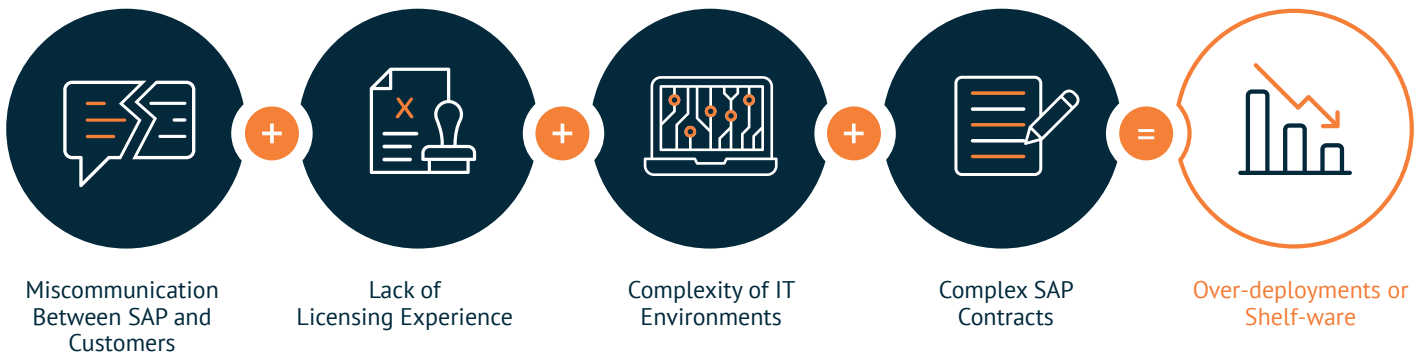


# SOLUTION FOR SAP OPTIMIZATION

## SIMPLIFYING COMPLIANCE

Today's major software vendors have their own auditing methodology and SAP makes no exception. Compound these unique auditing methodologies that are difficult to follow with highly complex IT environments, and it's no wonder many customers tend to miss key information when they acquire SAP software and end up using more licenses than they originally paid for.



This combination of miscommunication between SAP and their customers, lack of knowledge on how licensing works, along with the inherent complexities of their IT environments and SAP contracts, drastically increases the odds of software over-deployments or conversely, having an abundance of unused licenses (shelf-ware).

### NEXT GENERATION TOOLING FOR SAP LICENSE OPTIMIZATION

In partnership with Growthstone Consulting, we are proud to offer a best-of-breed SAP License optimization solution designed to provide actionable insights on SAP software with local empowerment.

We have blended cutting edge technology with proven best practices from over 20 years of licensing compliance and auditing experience for the largest licensors in the world to deliver a complete solution that provides proactive license management, software compliance risk mitigation and opportunities for cost reduction.

## CORE CAPABILITIES

### Reclassification Licenses

Allocate SAP licenses based on actual usage and behavior, rather than by the structure of the organization, titles of employees or authorizations that are assigned in the SAP systems.

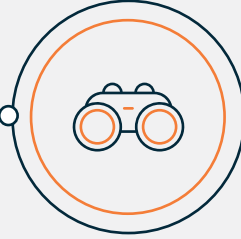


### Indirect Access Usage

Easily model your current exposure and financial risks from indirect access, and receive intelligent alerts in real time regarding any new suspicious SAP data consumption.

### Unused Licenses

Optimize your SAP licensing and reduce the number of licenses by pinpointing inactive users - allowing organizations to reallocate these licenses to other users.



### Ongoing License Management Control

Leverage automation to control the allocation of SAP licenses in near real time through intelligent mapping of the proper license type to the actual usage.

## CONNOR + GROWTHSTONE: DEEP SAP EXPERIENCE, LOCAL EXPERTISE

At Connor Consulting, we have extensive experience in Software Advisory and SAP Auditing with seasoned leaders who have conducted hundreds of license assessments and established effective IT optimization and software asset management programs for Fortune 500 companies.

With Growthstone's local empowerment and market expertise, we can extend our technology and services to help South African companies optimize their SAP license compliance programs.

Our joint approach to professional services ensures you meet your specific SAP license management needs.

SOFTWARE  
BASELINING &  
RECONCILIATION



LICENSE  
OPTIMIZATION



PROACTIVE  
SAP CARE  
(MANAGED SERVICES)



AUDIT DEFENSE AND  
TRUE-UP SUPPORT

Contact us at [info@connor-consulting.com](mailto:info@connor-consulting.com) to learn more about Connor for SAP Optimization and request a complimentary SAP license assessment today.